# CHAMBER OF COMMERCE

IN BUSINESS SINCE 1801



#### **Winter 2012**

# Chamber Reports from the General Assembly Session



Virginia capitol

The 2012 General Assembly convened on January 11 for a 60-day budget adoption session. The Commonwealth's legislators will adopt a two-year, \$86 billion balanced budget and consider nearly 2,400 bills and resolutions during the session.

The Chamber's top legislative priority is funding and developing the region's transportation infrastructure. Governor McDonnell and the House of Delegates' transportation initiatives include increasing funds of ¼ of a cent of the sales tax for transportation funding over the next eight years to produce a projected \$110 million over the biennium. The Senate transportation bill, patroned by Senator Frank Wagner, includes gas tax indexing as a means to increase funding based upon the producer price index. This indexing formula projects to produce an extra \$150 to \$200 million by 2016. The Virginia gas tax has not increased in more than 25 years.

The Hampton Roads region was included in Governor McDonnell's proposed budget. Passenger rail was funded for two years and \$7.5 million was included for Oceana land acquisition.

The top environmental issue in 2012, is the consideration of lifting the moratorium on uranium mining in Virginia. This issue will not

be decided until 2013 to allow state government more time to draft proposed regulations and evaluate scientific studies.

The hospitality industry has united this session to oppose measures that abolish the current Labor Day school start law. HB1063 (Tata) would allow school divisions to open two weeks prior to the Labor Day holiday. Tourism interests have documented significant economic damage from changing the law and urge alternative options for increasing instructional time. This bill was defeated on March 1 in the Senate Education and Health Committee.

An increase of \$100 million in Higher Education funding is supported by the Chamber. Bills that further reform Business Professional & Occupational License (BPOL) and Machinery and Tools taxes are also being lobbied by Chamber staff. An additional \$40 million is proposed to support economic development in Virginia, providing additional funding for marketing and tourism, mega-site development and the Governor's Opportunity Fund.

The Chamber opposes HB30/SB30 (Putney/Colgan) that would implement a surcharge on each employee in unemployment insurance fees. The Chamber favors HB33/SB242 (Comstock/Obenshain) that prohibits state agencies from mandating Project Labor agreements on public works projects. This will create a "level playing field" for non-union contractors

In the legal reform area, the Chamber supported a bill that would allow for motions for summary judgment to be based in the whole or in part, upon depositions. This measure will be studied and will return for the 2013 session.

During the General Assembly session, which will end on March 10, the Chamber updates members weekly through "News and Notes" e-mails and engages the membership with "Action Alerts." Please contact our governmental affairs team with any business issues or concerns. Ira Agricola can be reached at iagricola@hrccva.com, 757-664-2570 and Candace Reid at creid@hrccva.com, 757-664-2572.

# Hampton Roads Business Brief: Healthcare Reform – Local Preparations and Economic Impact



(from left) Maurice Jones (Pilot Media), Chamber Chair; Charles Henderson, President of the Hampton Roads Market, Bank of America; James Dahling, CHKD; James Lind, EVMS; Michael Gentry, Sentara; Kenn Penn, Chamber-Solutions; Thom Prevette, Bon Secours Virginia Health System; and Wynn Dixon, Chesapeake Regional Medical Center

The Chamber held its fourth annual Hampton Roads Business Brief on January 18 in Norfolk, attracting nearly 200 business professionals, community leaders, and local healthcare representatives. This year's event included a panel of leaders from our local healthcare delivery systems. Kenn Penn, President and CEO of ChamberSolutions, moderated the discussion. Panelists were Wynn Dixon, President and CEO of Chesapeake Regional Medical Center; Michael Gentry, Corporate Vice President of Southside Hospitals and Sentara Healthcare; James Lind, CEO of Eastern Virginia Medical School Health Services; Thom Prevette, Director of Advocacy and Community Relations for Bon Secours Virginia Health System; and James Dahling, CEO of the Children's Hospital of The King's Daughters (CHKD). Each panelist discussed what his company is doing to prepare for the Patient Protection and Affordable Care Act and what the implications are to the local business community. A question and answer session concluded the event.

Thank you to sponsors: Bank of America (Presenting); Chesapeake Regional Medical Center and Eastern Virginia Medical School (Bronze).

# Chamber Accepting Applications for Small Business of the Year Awards



SMALL BUSINESS OF THE YEAR

Small businesses make up 80% of all business in the Hampton Roads region. Since small businesses are such an essential piece of Hampton Roads' economic establishment, they are definitely worth celebrating.

Applications are being accepted for the Small Business of the Year Award, the "Top 10 to Watch," Impressions in Print Leadership Award and the Young Entrepreneur Award (YEA!). A Small Business of the Year is recognized in each Southside city (Chesapeake, Norfolk, Portsmouth, Virginia Beach, and Suffolk) and then one overall winner is chosen for the regional award. A gift package from the Chamber valued at \$10,000 will be given to the overall winning business. The Leadership Award will be presented to an individual

demonstrating leadership, impact on workplace culture, community service and involvement, professional achievement, and perseverance. "Top 10 to Watch" businesses must be a South Hampton Roads for-profit emerging business with fewer than 99 employees, in business for six years or less as of January 1, 2012, but more than one year, or should have introduced a new product or entered a new market in the last five years. New this year is the Young Entrepreneur Award (YEA!), which will recognize a young entrepreneur who has taken the risk of starting and running his or her own business in Hampton Roads.





Application deadline for all of the awards is March 23. Go to HamptonRoadsChamber.com to download an application form. For more information, contact Lindsey Sigafoos at 757-664-2535.

Mark your calendars for the Small Business of the Year Awards luncheon on Tuesday, May 22, during National Small Business Week, at The Founders Inn in Virginia Beach. Thank you to sponsors: Monarch Bank (Presenting); *Inside Business* (Media); and Impressions in Print (Leadership Award).



# Save the Date



#### VIRGINIA BEACH

Wednesday, March 14 at noon Virginia Beach Convention Center

### PORTSMOUTH

Wednesday, April 4 at noon Renaissance Portsmouth Hotel & Waterfront Conference Center

#### SUFFOLK

Tuesday, May 8 at noon Hilton Garden Inn Suffolk Riverfront Hotel & Conference Center

## **EVENTS** -

MILITARY RECOGNITION RECEPTION

Monday, April 23 at 3pm

Norfolk Waterside Marriott

#### LUNCHEON WITH KIMBERLY DOZIER,

award winning war correspondent and author of "Breathing the Fire" Friday, May 4 at noon Norfolk Waterside Marriott

For a listing of all Chamber events, visit Events.HamptonRoadsChamber.com

# Experience China and Tuscany with the Chamber

The 9-day all inclusive China trip takes you to Beijing, Hangzhou, Suzhou and Shanghai. You will visit the Great Wall, Tian An Men Square, learn about the Chinese business system, and have the opportunity to meet with Chinese business leaders. Only \$2,149 per person (double occupancy), \$500 single supplement. There will be a pre-tour orientation



on March 21 from 6-8pm at the Chamber (500 East Main Street, Suite 700, Norfolk).

he Tuscany trip, with optional 3 day Rome extension, includes memorable sites and unforgettable cultural experiences. Visit Florence, the Statue of David, the Basilica of St. Francis, San Gimingnano, Siena, the Chianti Region, Lucca



Both trips are open to the public. Space is limited and reservations are made on a first come, first serve basis. For more information, call Sharon Dail at 757-664-2501 or visit HamptonRoadsChamber.com/China or HamptonRoadsChamber.com/Tuscany.



# Author of "Politics for Dummies" Discusses 2012 Election



On February 14, the Chamber held its second Professional Women's Leadership Luncheon at the Holiday Inn Virginia Beach-Norfolk Hotel and Conference Center. The speaker was Ann M. DeLaney, Founding Partner of DeLaney & DeLaney, LLC and author of "Politics for Dummies."

More than 200 business and community leaders were in attendance to hear DeLaney discuss how the Republican Nomination process works and to hear her views and predictions for the 2012 Presidential race.

DeLaney provided insight on the Tea Party, Super PACs and which election issues she feels will be significant. She predicted that Mitt Romney will win the Republican nomination, but noted that it would be a close race with Rick Santorum. DeLaney believes the unemployment rate will be the deciding factor in the election, saying "If the unemployment rate continues to go down, then Obama will win." "It will be an interesting election." DeLaney ended by encouraging everyone to vote, saying, "The part of democracy that works so well is the citizen participation."

One lucky guest won two tickets from Southwest Airlines. Thank you to sponsors: Tami Aloisa - Wealth Management Advisor-Merrill Lynch, Community Bank, Freedom Ford, Long Jewelers on the Boulevard, MANCON, Virginia Eye Consultants, and WTKR NewsChannel 3.



We're holding auditions and tweaking the script for the 13th annual Sustainable Resources Campaign (SRC)! Our Co-Chairs, John Wilson (WBR Insurance Agency LLC) and Susie Archer (Old Dominion Steel Company, Inc.) are staging this production and rehearsing the cast. We'll take their direction to the final curtain call!

This year's goal is \$850,000 and we're getting ready for opening night! The annual campaign is a critical part of the Chamber's ability to raise operating revenue to fund its programs and services to the business community. When the community prospers, your business prospers.

This reward-driven campaign is a great way for you to meet local business leaders, work with many of the community's finest volunteers, earn incentives, and have fun. Campaign volunteers reach out to the community and engage local businesses by selling Chamber sponsorships, advertising and memberships.

If you are ready to break a leg, contact Sarah Martin Lampert, Vice President of Development, at 757-664-2503 or smartin@hrccva.com. Information about the April 26 Kick-off Event coming soon!

# Chamber's 2011 Annual Meeting

ore than 650 business professionals, community leaders ore than bou dusiness professionals, seemen, and elected officials filled a ballroom at the Virginia Beach Convention Center on December 8 for the Chamber's 27th Annual Meeting of the Membership. Former Virginia Governors George Allen and Tim Kaine were among the attendees



(from left) Maurice Jones and Nelson Adcock

The USO of Hampton Roads and Central Virginia invited more than 20 guests from Virginia's Wounded Warriors® program to attend the luncheon. In the lobby, guests toured a USO Mobile Canteen and viewed the living guarters of a soldier at a Forward Operating Base.

The Chamber recognized outgoing and incoming volunteer leadership. The Chamber's 2010/2011 Chair, Nelson Adcock (GeoEnvironmental Resources, Inc.), passed the gavel to 2012 Chair Maurice Jones (Pilot Media). John Wilson (WBR Insurance) and Michael Dudley (Optima Health Plan) were both honored with the Chamber's 2011 Volunteer of the Year

Award. Under their leadership, the Chamber's Annual Resource Campaign exceeded its goal by 7% raising more than \$800,000 in needed trade and cash resources.

Retired Air Force fighter pilot Brian Shul served as Keynote Speaker, presenting an inspirational story to the crowd. Brian flew 212 air support missions in Viet Nam before being shot down. Severely burned in the crash, he was given little chance of survival. After a year in hospitals and 15 reconstructive surgeries, Brian surprised his doctors and returned to flying, ultimately piloting the SR-71 Blackbird.



(from left) Ray Pentecost of Clark Nexsen, Architecture & Engineering; Brian Shul; and Michael Kerner of Bon Secours Hampton Roads

Thank you to sponsors: Wells Fargo (Presenting); Virginia Beach Convention Center & Distinctive Gourmet (Host); Bon Secours Virginia Health System, Clark Nexsen (Speaker); Cox Communications (Media); and BB&T, NeedToConnect

# Small Business Development Center Preps Local Businesses for OpSail 2012 Virginia



he Small Business Development Center of Hampton Roads, an affiliate of the Hampton Roads Chamber, held free workshops throughout the Southside and Peninsula from February 13-24 to prepare businesses for OpSail 2012 Virginia. In total, more than 100 people attended the small town merchants workshop "TEAM Eventacular: Towns, Events and Merchants: Partnering for Profit" presented by Marc Wilson, Retail Consultant for Virginia SBDC.

OpSail 2012 Virginia® is a collaboration between Operation Sail Inc. (OpSail) national, the United States Navy, Norfolk Festevents, and hundreds of national, state and local organizations. The event, which will be held throughout the region June 1-12 to mark the Bicentennial of the War of 1812, is a \$65 million production, projected to have an attendance of 1.5 million people. This added consumer traffic presents a tremendous opportunity for the local business community.

Workshop attendees learned how merchants, event planners and town representatives can work together to benefit from increased traffic and exposure to new customers generated by large-scale local events. Topics discussed were effective ways to work together; what to do before, during and after the event; dos and don'ts; success stories from other towns; and the best ways to maximize profits.

For more information, contact the SBDC at 757-664-2595 (Southside) or 757-865-3128 (Peninsula).

# CONTACT



# Chamber SAVES its Members Money NOW MORE THAN EVER MEMBERSHIP MEANS A GREAT DEAL!

t is tough out there. Yet out of the ashes of the "good old days" business owners are discovering new ways to adapt proactively to this new economy.

Local chambers of commerce are doing the same. New members join today not just to network or "get new business," but to gain access to resources and tools that quite literally cut the cost of doing business.

That is why the Hampton Roads Chamber of Commerce proudly announces the launch of members SAVE®, a chamber-owned, state-wide buying group offering member-only access to SAVINGS and DISCOUNTS on products and services small businesses use every day. A recognized leader in money-saving programs, members SAVE® has fully vetted programs and pre-negotiated deep discounts that add immediate value to membership and strength to any business' bottom line.

# Through members SAVE, discounts are available in every department, and include:

- 5% Premium Savings + Dividend opportunity on workers' compinsurance
- 15% Discount on payroll services. Guaranteed Savings!
- Average 40% everyday Savings on office supplies
- 10-85% Savings on prescription medications
- Up to 75% Savings on lab and imaging services
- Special Savings on fuel, vehicle maintenance & fleet administration
- Employee benefits offered at no cost to employer
- FREE conference calling
- Much, much more!

Through members SAVE, discounts are available on more than 20 different products and services, plus there are NO extra fees, NO obligations to buy, and NO long term commitments to the program. Members simply SAVE time, energy and money.

For more information, contact Loree Peele at 800.924.3543 or lpeele@members-SAVE.com

# Hampton Roads Sports Commission Celebrates Local College Football Programs



(from left) Keynote speaker and former NFL coach Bobby Ross; Head Football Coach for the College of William & Mary Jimmye Laycock (accepting the Offensive Player of the Year on behalf of Jonathan Grimes); Head Football Coach for Old Dominion University Bobby Wilder (accepting the Defensive Player of the Year on behalf of Ronnie Cameron); and Chairman of the Hampton Roads Sports Commission Grig Scifres, Esq. of Williams Mullen

The Hampton Roads Sports Commission, an affiliate of the Chamber, hosted its inaugural Celebration of College Football Awards Dinner on January 31 at the Sheraton Waterside Norfolk. The event, attended by 200 people, recognized and celebrated the local football programs of the Apprentice School, Christopher Newport University, College of William & Mary, Hampton University, Norfolk State University, and Old Dominion University. During the dinner, the Hampton Roads Sports Commission Player of the Year Awards were presented to the top offensive and defensive players within the region. Each football program nominated a student athlete for each category. A selection committee, consisting of local sports experts familiar with the school football programs, selected the top offensive and defensive players from the 12 nominees.

# Chamber Launches "Lunch-N-Learn" Series



Guest speaker, Suffolk Senator Fred Quayle, discusses the legislative process and redistricting.

The Hampton Roads Chamber's Norfolk Division launched a new "Lunch-N-Learn" series in November. The primary focus of the annual series, was to engage Chamber members in public policy issues at the state and local levels. Durning the three-part series, attendees learned about local and state budgets, state and local boards and commissions, as well as how a bill becomes a law. Speakers included Norfolk City Manager Marcus Jones; Wynter Benda, an attorney and

assistant to the Norfolk City Manager; Bryan Pennington, Norfolk's Director of Intergovernmental Relations; Jennifer Aulgur, Director of Gubernatorial Appointments for the Commonwealth; Andy Protogyrou, attorney and Norfolk City Councilman; and Senator Fred Quayle.

The series will continue in 2012. For more information, contact Candace Reid, Director of Municipal & Governmental Affairs, at creid@hrccva.com or 757-664-2572.



Norfolk City Manager Marcus Jones (far right) discusses local and state budgets

# Chamber Day at the Capitol



The Virginia Chamber of Commerce met for its annual "Chamber Day at the Capitol" on January 25 for a briefing from the Commonwealth's top leadership on matters pertaining to commerce and economic prosperity. A group of 50 from LEAD Hampton Roads, for the sixth straight year, was the largest regional group in attendance. Governor Bob McDonnell, Lt. Governor Bill Bolling, Attorney General Ken Cuccinelli, Majority Leader Tommy Norment and House Speaker William Howell, spoke to the group.

Following the formal program, LEAD participants met with members of our Hampton Roads delegation and attended Committee Hearings. The group toured the newly restored Capitol building with Historian Mark Greenough, and visited with House Pages in their quarters. Participants headed back to Hampton Roads with great insight into the inner workings of state government. LEAD Hampton Roads is a program of the Hampton Roads Chamber.



Ronnie Cameron, a Defensive Tackle from Old Dominion University, was selected as the Defensive Player of the Year. He graduated from ODU with an MBA in December and could not attend the event because he was preparing for a college All-Star Game. ODU Head Coach Bobby Wilder, who accepted the award on Cameron's behalf, said, "What's so impressive about Ronnie Cameron is that we have a philosophy in our program called Aim High about being a great person, a great student and a great player. He exemplifies that."

Jonathan Grimes, a Running Back from the College of William & Mary, was named the Offensive Player of the Year. College of William & Mary Head Coach Jimmye Laycock accepted the award on behalf of Grimes, who graduated in December and is currently conditioning for the NFL combine. Laycock said, "Jonathan is off the charts as a player, but an even better young man. He graduated in 3 ½ years and is the most decorated football player in the history of William & Mary, which is quite an honor. But then when you meet and talk to him, you're even more impressed."

Keynote speaker Bobby Ross shared personal experiences from his more than 30 years as a college and professional football coach. He told the crowd, "Character is the most important quality in a person." Ross said he expected a full commitment from his players and told them to "play from your heels to the top of your head." You have to move people from a "contribution" state to a "commitment" state. He closed by saying, "Life is 10% of what happens to you and 90% of how you handle it. It's all about attitude."

Thanks to event sponsors: Williams Mullen (Players of the Year); 94.1 FM ESPN, Old Dominion University and Huntington Ingalls Industries (Gold); Burton Lumber, City of Newport News, K&D Round's Landscape Services and Monarch Bank (Silver).





#### TRUSTEE PROFILES



Wade M. Rohrer
President, Furnac Home Entertainment

# **Eurpac Home Entertainment (EHE),** located in Virginia Beach, is a proud distributor and retail representative of home entertainment products; including DVDs, Console Video Games, PC Software and CDs. The company's focus is on the Military Distribution Channels, which include the Army and Air Force Exchange Service, Navy exchanges, Marine exchanges, and Coast Guard exchanges. EHE's logistics support is unmatched in the industry. The company's retail service is unparalleled and

their award winning field sales automation

generates supreme speed to shelf and

retail execution. EHE is a division of Eurpac

Service, Inc.

L. Taylor Harrell Senior Vice President, South Region, Southern Bank & Trust Company

**Southern Bank & Trust Company** is honored to serve the Hampton Roads region and surrounding communities. The bank's 65 branch network includes 9 offices in Norfolk, Suffolk, Chesapeake and Virginia Beach.

From its inception in 1901with \$10,000 in total assets, Southern Bank is a commercial bank and wholly owned subsidiary of Southern BancShares (N.C.), Inc. With its corporate headquarters located in Mount Olive, NC, the bank has assets of approximately \$2 billion and provides

a broad range of financial services to individuals, businesses, professionals and the medical community through a network of 65 branch offices, telephone banking, cash management services, online banking and ATMs in eastern North Carolina and Virginia.

The company and its banking subsidiary did not take funding from the federal government's Troubled Asset Relief Program (TARP). In fact, Southern Bank recently earned yet another "5-Star Superior Rating" for safety and soundness from Bauer Financial- the leading independent bank rating authority in the country.

Balancing time-tested safe and sound banking principles with new product development and innovation are key tenets to Southern Bank's competitiveness and longevity. Southern maintains its focus on investing in and building long term relationships with our customers. This is the real meaning behind our company's motto — "Our Interest is You." Visit www.southernbank.com.

## AMBASSADOR OF THE YEAR



(from left) Maurice Jones (Pilot Media), Chamber Chair, presents Tim Hogeland, Account Executive with Rocket Direct Communications, Inc., with award certificate



Congratulations to Tim Hogeland, who has been named the Chamber's 2011 Ambassador of the Year. Tim began volunteering as an Ambassador in December 2009, attending networking functions and volunteering at Chamber programs. Tim has also recently referred several potential members to join the Chamber.

Tim said, "It's a great honor to be named Ambassador of the Year. I truly enjoy working with the membership department of the Chamber and all of my fellow Ambassadors."

In addition to attending monthly events, Tim goes out of his way to make new members feel comfortable and appreciated. Tim says he finds it rewarding to represent the Chamber at ribbon cuttings and volunteer at events. He was named Ambassador of the Quarter twice in 2011.

The Ambassador Committee is a diverse group of 15 volunteers who are dedicated to making a difference for the Chamber and within the community. Ambassadors are liaisons between the Chamber and new and existing members. If you'd like to join the Chamber's Ambassador Committee, please contact Yvonne Johnson at yjohnson@hrccva.com or 757-664-2504.



#### **CHAMBER CORNER**

**Juan Johnson**, Accountant, was awarded the Chamber's 2011 Employee of the Year. Juan was selected by staff for this honor because he is dependable, has a positive attitude, takes initiative, is a team player, works well with everyone on staff and does his job well. Congratulations Juan!

# Welcome New Members

Join us in welcoming these new Chamber members. For the most current member directory, visit www.HamptonRoadsChamber.com

#### NOVEMBER 2011

Adios Adventure Travel
Cornerstone Private Practice PC
Elite Presentations
Homeland Contracting Corp.
Inman & Strickler, P.L.C.
James R. Herndon
Liberty Mutual
NeedToConnect
New Direction Coaching Associates
Virginia's Staffing Choice
Watson Marketing Solutions

# DECEMBER 2011

Blue Sky Business Strategies The Brickman Group, LLC Cracked Jar Ministries East Beach Sandwich Company Goodwill Industries-Chesapeake Guzman Insurance Agency Inc./Nationwide Heritage Hall Healthcare and Rehabilitation Center Hilton Garden Inn Chesapeake/Suffolk JDRF of Hampton Roads

Krispy Kreme-Portsmouth
MacDonald-Bedford, LLC
PAETEC
Physicians for Peace
The Rogers Agency, LLC
Somerset Steel Erection Co., Inc.
Southern Bank and Trust Company

# JANUARY 2012

The Art Institute of Virginia Beach Bull & Company MediaWorks Dance Trance Virginia Beach Design Elements Effective Leadership, Inc. Goodwill Industries - Harbourview Ed Greene
Hampton Roads Stars, LLC
Image Business Interiors
JC Plus 1, Inc.
Kempsville Center for Behavioral Health
Mid Atlantic Loan Authority
Nexus Direct
Octapharma Plasma, Inc.
Octapharma Plasma, Inc./Newport News
Octapharma Plasma, Inc./Norfolk

Octapharma Plasma, Inc/Chesapeake Planet Chiropractic Sagemark Consulting Private Wealth Services Sports Image Inc. Central Eastern Virginia VOIS Online

WFT Promotions, LLC

# Anniversaries

Congratulations to the following businesses that celebrated milestone membership anniversaries from November 2011-January 2012.

#### 50 YEARS

The Ware

25 YEARS First Colonial Inn

#### 20 VE A RS

20 YEARS Century Concrete Riddick Fiedler Stern PC Solutrix, LLC Walmart #1682

#### 15 YEARS

ABS Technology Architects
Avis Budget Group, Inc.
Bennett's
Coastal Vocational Services, Inc.
Great Bridge Child Care, Ltd.
Newport News Shiphyilding A Div

Great Bridge Child Care, Ltd.

Newport News Shipbuilding, A Division
of Huntington Ingalls Industries

Mega Office Furniture

# 10 YEARS

Clear Channel Airport
Fidelity National Title Insurance Co.
Kroger Food & Drug- Richmond
Managing Communications Consulting
OfficeMax-Chesapeake
Sam's Club- Virginia Beach
THE Image Architect
Window World of Tidewater

#### 5 YEARS

American Mechanical, Inc.
Eagle Security Solutions, Inc.
East Beach Company
Global Supply Solutions, LLC
Govsolutions Inc.
Outback Steakhouse- Nimmo Parkway
Rapid Refill Ink-Norfolk

# Did you KNOW?

As a Chamber member, you can learn from the pros at a fraction of the cost. The Business Education Series provides members with opportunities for practical up-to-date information and training on topics of

interest to business. Sessions are \$15 for Chamber members or \$45 for non-members. For a current list of our business education sessions, go to Events.HamptonRoadsChamber.com.



















Hampton Roads Chamber of Commerce ● 500 East Main Street ● Suite 700 ● Norfolk, VA 23510

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For more information about being a Strategic Partner, contact the membership department at 757-664-2504.





Group-Hampton Roads Chamber of Commerce hamptonroads chamber

CHAMBER OF COMMERCE

IN BUSINESS SINCE 1801

#### OFFICERS:

Maurice A. Jones, CHAIR

Deborah K. Stearns, CPM, SIOR, CHAIR-ELECT

Michael M. Dudley, TREASURER

Jack Hornbeck, CCE, PRESIDENT & CEO

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COMMUNICATIONS & MARKETING Lisa Jones 757-664-2531

Scan this QR code with your mobile device to visit the Chamber's website

**Visit us at:** www.HamptonRoadsChamber.com

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